

business partner program

What is the HireLabs BUSINESS PARTNERS PROGRAM?

HireLabs Business Partner program is designed to develop a network of global partners who collectively serve our clients. Here are some important points about the Program :

- HireLabs sales strategy seeks to collaborate with qualified people and/or organization who are already delivering HR-related services to offer our assessment solutions to their clients. Recruiters, Recruitment agencies, Recruitment firms, Consulting firms, Job Portals, HR MIS solution providers and Training companies are strong prospects for our Partner Program.
- 2. Our partners can add HireLabs assessment products to their existing line of offerings and earn additional revenue.
- 3. We provide our partners with a complete training program that makes the selling easy and simple.
- 4. There are three different ways to become a partner:
 - HireLabs Value Added Resellers become full-scale reseller of HireLabs products and services by executing the entire sales process and earn up to 40% of sales revenue.
 - 2. HireLabs Value Added Consultants participate only as a referral of HireLabs products and services and earn up to 20% of sales revenue.
 - HireLabs Subject Matter Experts contribute to our growing database of job-specific tests and earn a % of test sales revenue.

Why HireLabs?



HireLabs is a leading innovator in talent assessment solutions with a state-of-the-art technology platform that scales the candidate assessment process to:

- · Save recruitment time
- Reduce hiring costs
- Identify the right fit for the job

Our assessment system is a result of over 15 years of research by the U.S. Dept. of Labor and Stanford University. Our flagship assessment platform, ProfileSense™, facilitates the hiring professional to design and conduct job-specific assessments for candidates as well as present employees

What is ProfileSense?

Profile Sense

Profile Sense is an Assessment Tool from Hirelabs Designed to meet your specific Needs. It can help organizations screen and identify the top candidates. And with a detailed, validated and measureable Analysis Report for you to print, email, post to your HRM System, or in whichever way you would like to share the data. With ProfileSense™, the analytic possibilities are endless.



HireLabs Reports

The Hallmark of ProfileSenseTN

A detailed, validated and measureable Analysis Report for you to print, email, post to your HRM System, or in whichever way you would like to share the data. With ProfileSense™, the analytic possibilities are endless.

Why become HireLabs business partner?

- Next generation talent assessment system. For over 4000 unique occupations.
- · Revenue share partnership with complete transparency.
- Opportunity to earn as much as 40% of revenue.
- International presence and exposure.
- Partner exposure through social media marketing.
- Free access to HireLabs research, articles, reports, case studies, white papers.
- HireLabs Certified Partner.
- Access to flexible and customized sales and marketing brochures.

- State of the art technology with continuously added features.
- Technology integration with partner sites with comprehensive customization.
- · No annual partnership fee.
- Sales support provided by regional HireLabs offices.
- Complete training program on HireLabs products and solutions.
- Round the clock technical support available for partners and their clients.



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How to become a HireLabs Business Partner?

- 1. Sign up by sending an email to Luke@hirelabs.com
- 2. Get a free demo of the product.
- 3. Explore strategic landscape with one of our team members.
- 4. Finalize a plan for a pilot project and sign an LOI for future business partnership and interest.
- 5. Execute the pilot through HireLabs support.
- 6. Upon successful pilot completion, identify the partnership roadmap and sign partnership agreement.



What are HireLabs pricing models?

Based upon your business requirement, HireLabs has designed 3 pricing models to choose from :



- Pay for Talent
- Pay for Position
- Pay for Applicant

Connect with Luke Romero at luke@hirelabs.com for more details regarding the packages

Contact

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